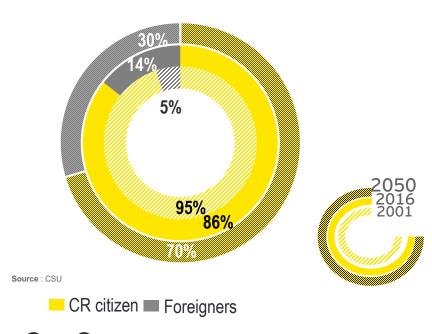


Changes in the population and ownership structure

Prague population in 2050 ca. **1.5 m** can reach ca. **1.73 m** number of inhabitants

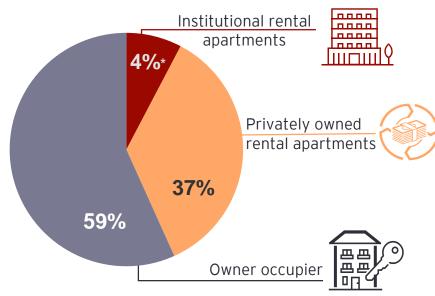
652,656 of apartments in Prague in 2018

Share of foreigners in Prague



Approximately **420,000**foreigners will live in Prague
by 2050 and

Apartment portfolio split in Prague



Source: YIT, *estimate



Strict **CNB restrictions** of mortgages → households living in rental apartments will soar



Key considerations regarding Prague rental apartments' market

Current situation

- High demand for rental housing
- ▶ Shortage in rental apartments supply, especially standardized product
- Czech National Bank issued stricter guidelines for mortgages for individuals



Key macroeconomic & demographic trends

- The decline of unemployment in Prague / Czech Republic
- Growing average real gross wage ca. 30% rise in last 5 years
- ▶ Low number of building permits during last few years declined 3 times
- Increasing foreigners share, especially in Prague from ca. 5% to 15%



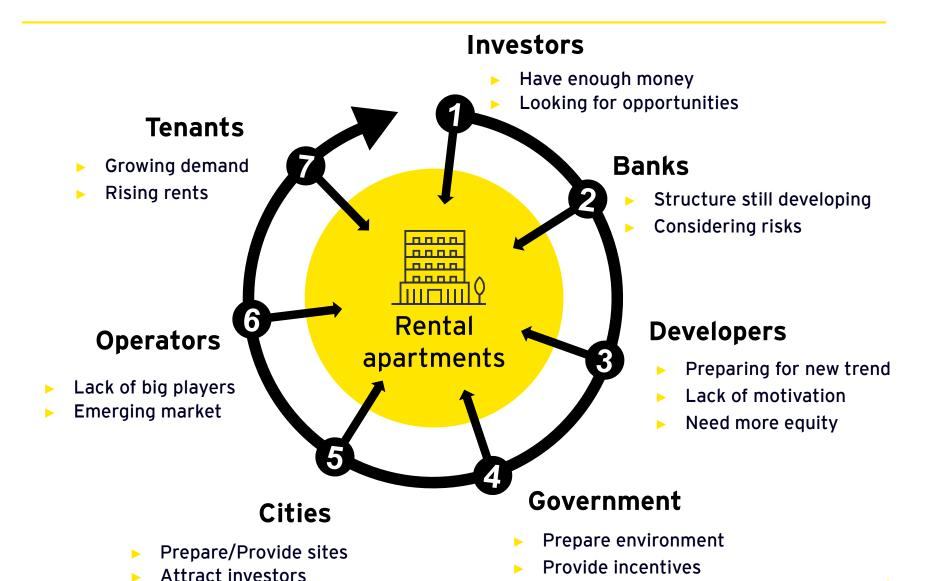
Opportunity for investors

- Possibility to secure Build-to-Rent projects
- Window of opportunity to enter the market
- Limited competition from institutional investors
- High demand for rental apartment units



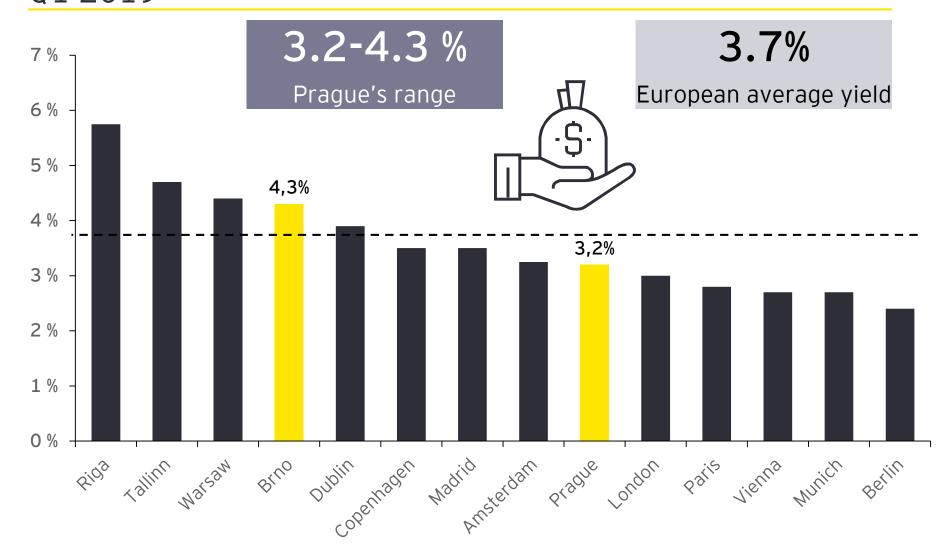


Rental apartments sector key players and their readines





Prime residential yields - Czech Republic & Europe Q1 2019



Source: CATELLA - European commercial residential market map Q1 2019, GPG (Global Property Guide)



Investment appraisal

Commercial vs Residential

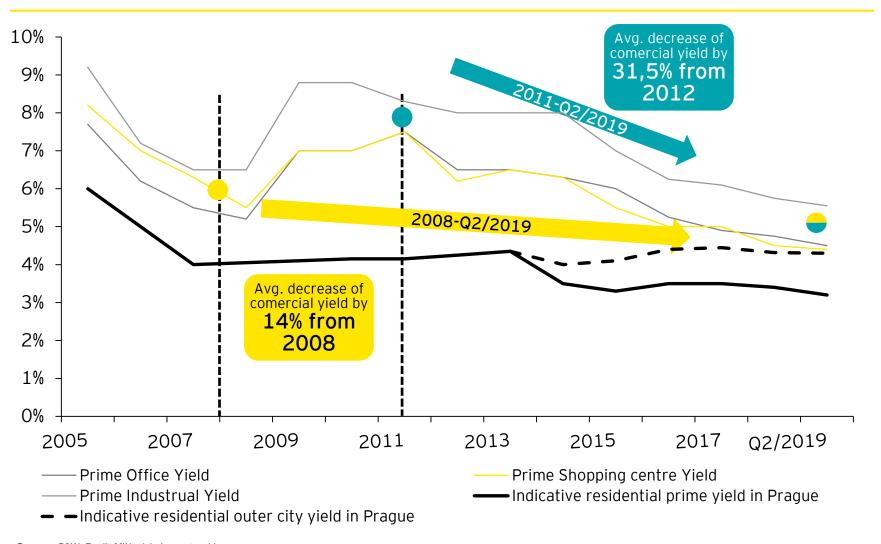


Type of rental apartment projects

		Type of project	Space m ²	Rent length	Location
Existing					
		Standard / long term residence	70-90	> 3 year	Center / Inner / Outer
		Middle / short-term apartment	30-50	> 1 year	Center / Inner / Outer
	B®	Airbnb,Booking, ect.	30-90	<> 1week	Center / Inner / Outer
Emerging		Dedicate rental residence	15-30	> 3 year	Center / Inner / Outer
		Student accommodation	15-25	= 1 year	Center / Inner / Outer
	138	Co-living	20-40	<> 1 year	Center / Inner / Outer



Development of residential yileds



Source: C&W, RealityMIX, globalpropertyguide.com

Kontakty

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